

Heide Schulz
Broker Associate

Heide Schulz joined The Lord Companies in July of 2008 as an Associate Broker and comes to us with over 5 years of residential and commercial brokerage experience in Chicago and the suburbs. Heide's main focus at The Lord Companies will be urban retail and mixed-use developments in Chicago. With her high standards of integrity and professionalism, Heide is a wonderful addition to the company.



Heide's goal is assist her clients in meeting their business and financial goals utilizing real estate strategies and offering site selection analysis, market analysis, and investment/financial analysis. Scope of services include: acquisition, disposition, sale-lease back or lease for business or investment portfolios.

Prior to The Lord Companies, Heide worked as an industrial real estate broker with Cushman & Wakefield, a commercial broker with Arthur J. Rogers & Co. and a residential broker with Koenig & Strey GMAC in Chicago's Gold Coast office. In addition, Heide spent three years in technology sales at Motorola in Schaumburg, IL.

Heide earned her bachelor's degree in Communication from the University of Illinois at Urbana-Champaign. Heide also completed the rigorous coursework necessary to earn the future designation of Certified Commercial Investment Manager (CCIM), and she is an Illinois licensed real estate broker.