

Todd Mullen Consultant

Todd Mullen joined The Lord Companies L.L.C. in October 2008 as a Consultant. Todd has over twelve years of experience in sales and marketing and all phases of the acquisition process. Todd's main focus at The Lord Companies will be commercial sales and tenant representation.



Todd is currently the project manager and partner overseeing the 40 North Meridian project, a 100-unit condominium conversion located in Indianapolis, Indiana. Todd is also a partner in the Huron Street Lofts development project.

Prior to joining the Lord Companies, Todd was the Sales and Project Manager of the Huron Street Lofts. His responsibilities included acquisition, due diligence, market analysis, asset management and all contract administration functions for the conversion from apartments to condominium. Additionally, Todd has acted as a Project Manager for the development of seven Historic buildings located at the Town of Fort Sheridan in Highland Park, Illinois. He has performed Project Management functions for Asbury Apartments in Evanston, Illinois, an eighteen-unit conversion in Rogers Park, Chicago and a new construction single family home in Roscoe Village, Chicago. Additional responsibilities have included initial integrated financial analysis for the 750,000-square foot mixed use Wilson Yards project in the Uptown area of Chicago. As a partner in Development Partners, LLC, Todd is responsible for financial analysis for all potential Development projects.

Prior to Morgan Group, Mr. Mullen was Sales Manager for Regal Lofts (1998-1999), a Loft condominium development developed by The Enterprise Companies and marketed by Habitat Company. He was responsible for the sales, marketing and contract administration for the \$30 million project in Lakeview, Chicago.

As Director of Sales for Chicago Urban Properties (1996-1998), Todd was responsible for the Sales and Marketing of a staff of 20 with sales volume in excess of \$100 million. He's a strong believer in the careful coordination of all aspects of the sales process for inception to closing.

Todd graduated Cum Laude from DePaul University in 1994 with a BA in Political Science. He is an active member of the National Association of Home Builders, the Home Builders Association of Greater Chicago and the Young Builders Council. Todd is an Illinois licensed Real Estate Salesperson and is a member of the National Association of Realtors as well as the Chicago Association of Realtors.